

LEA Global

Global Consulting Marketplace Update

Zaid Alfakeer, Managing Partner, SHRAKAT Advisory Consulting (SAC)



Rising Star Association



INTERNATIONAL ACCOUNTING BULLETIN

LEA Vision



LEA VISION

To be known as the most
collaborative global
alliance



COLLABORATION

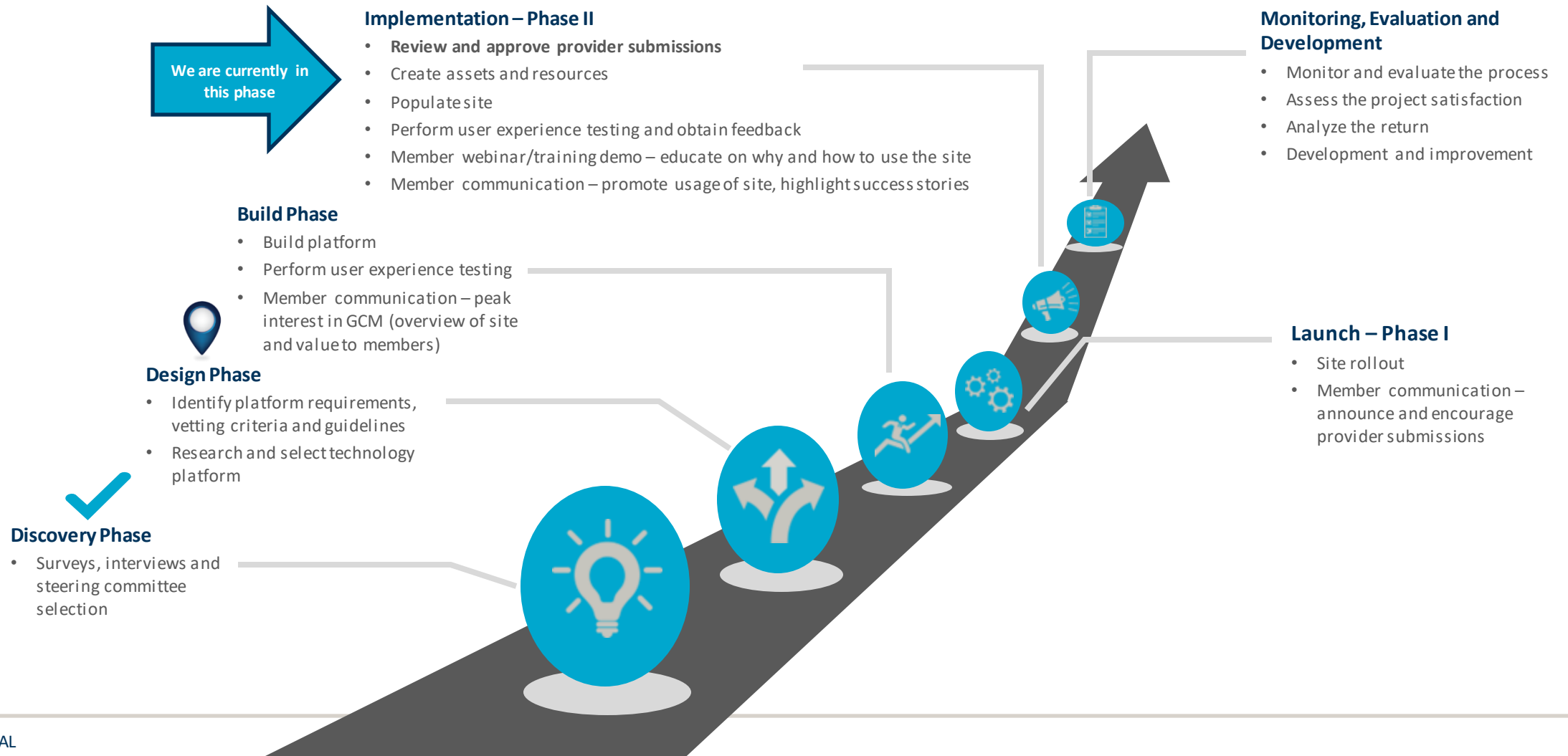
Creating opportunities
for members to work
together



GLOBAL CONSULTING MARKETPLACE

Access to unique and
specialized capabilities

GCM Roadmap



GCM Approved Services

25 and counting!

MANAGEMENT CONSULTING SERVICES
Business Coaching
Export Advisory Services for Fast-Moving Consumer Goods
Healthcare Consulting
Recruiting Services

OUTSOURCING SERVICES
Virtual CFO
Virtual CIO
Virtual Security Operations Center

FORENSIC & LITIGATION
Insurance Claim Services
Litigation & Dispute Resolution

TECHNOLOGY CONSULTING
Analytics & Reporting
CMMC Readiness Services
Data Assessment
Data Visualization
Enterprise System Selection
Intelligent Prism - Audit Analytics
IT Assessments
Machine Learning/AI
Managed IT Services & Staff Augmentation
Managed IT Services for Auto Dealers
RPA & Data Analytics
Technology Managed Services

TRANSACTION ADVISORY
Business Restructuring
Strategic Valuation & Advisory Services

FINANCIAL ADVISORY SERVICES
Contract Compliance

RISK ADVISORY SERVICES
SOC Readiness

How to Use the GCM to Grow Your Business

Search for a Provider to help meet a client need


Learn more about a specific service or topic

Need Help? Ask your peers for assistance

Offer a specialized service? Apply Today!

Welcome to LEA Global Consulting Marketplace!


Whether you need to find a solution to serve a client, educate and train staff on a consulting-related topic or seek the guidance of member firms, the Global Consulting Marketplace (GCM) is your trusted resource.



Find an approved provider

Looking for a specialized consulting service provider approved by LEA Global, click on the button to see all approved providers in LEA Global GCM.


[Find a provider](#)



Access GCM resources

Here, you can access thought leadership resources from approved GCM providers


[Access resources](#)



Ask a question

Have a question you want to ask to a GCM approved expert? Click on the button below to access LEA Global's GCM discussion group.

[Access discussion group](#)




Become an approved provider

If you have a unique or specialized consulting service that you feel would benefit other members, click on the button below to apply today.

[Apply now](#)

Member Directory View

Filtered by Approved GCM Providers



My account

About Us

News & Insights

Member Directory

Events

Groups

Member Resources

Service Desk

Member Directory

Member Directory

search for a firm by name or keyword


Or find a member firm employee by name

Displaying 10 firm results

Listing view

Map view

Our 130+ members are based all over the world. They all have a passion for sharing insights and leading thinking; to innovate, experiment and learn. Explore the directory below to see who's part of our community.



Anders CPAs + Advisors

St. Louis, United States (1 branches)


Anders Talent - Recruiting Services

Healthcare Consulting

Technology Managed Services

Anders vCFO Services (Virtual Chief Financial Officer)

Virtual CIO (Chief Information Officer)




Bennett Thrasher LLP

Atlanta, United States

For more than four decades, Bennett Thrasher LLP has provided clients with strategic business guidance and ...

Insurance Claims Services

RPA and Data Analytics




Brady Ware & Company

Miamisburg, OH, United States (3 branches)

brady Ware & Company is one of the largest certified public accounting and business consulting firms in the ...

Strategic Valuation & Advisory Services for Siletech, SaaS and Intellectual Property

Litigation and Dispute Resolution



HW Fisher LLP

London, United Kingdom

HW Fisher is a top 50 UK chartered accountancy firm. We provide expert accountancy, audit, tax, corporate and ...

Contract Compliance

Service categories

Specialty service offering

Location

Europe

Middle East & North Africa

North America

Languages

Resource center approved

GCM

LEA GLOBAL

6

Service Provider Criteria



Service Provider Criteria

- **Unique or specialized** consulting service offering
- **Technical expertise** in the specialty area
- **Dedicated resources** in the specialty area
- **Clear track record** of high performance
- **Capacity and desire** to serve Members



Industry Focus



Emerging Service
Area



Specific
Certification

How to Apply to Become an Approved Provider



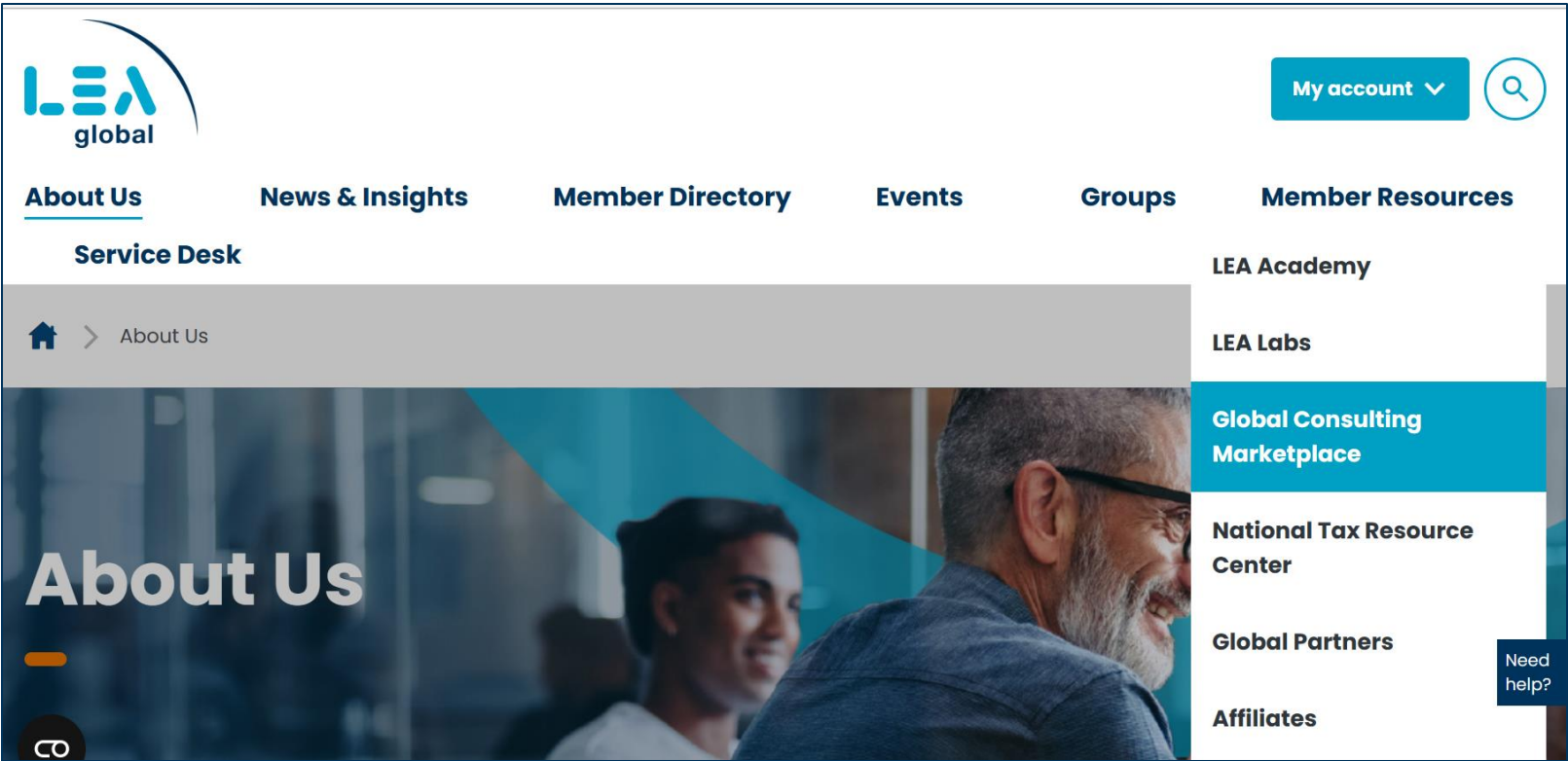
GCM Homepage

How to access the site

- Log in to the Member Portal

>>Go to Member Resources

>>Global Consulting Marketplace



GCM Service Provider Application

Provider Application Form

Use this form when you are ready to submit your application to become an Approved Provider.

Step 1

Please complete this short form to help us determine your service's applicability to the GCM.

First name *

Last name *

Email address *

Phone number *

Firm Name *

Name of the specialty service offering *

Describe the specialty service offering *

What aspect of this service do you consider unique or specialized? (industry focus, emerging area, etc.) *

What is the annual firm revenue generated by this specialty service offering (Represented in US dollars)? *

Please select

How many engagements have been performed in this specialty service area over the past three years? *

Please select

How many resources do you have dedicated to this specialty service offering? *

Please select

Are you willing to offer your service to member firms as a white label solution? *

☒ Yes

☐ No

Do you provide these services through a third party? *

☐ Yes

☒ No

Next →

Step 2

Service information

Service information

Name of Consulting Leader (if applicable)

Name of Specialty Service Offering Leader *

Main contact information

Main contact information

Who will be the main point of contact for the GCM? *

What is the email address of the main point of contact for the GCM? *

What is the phone number of the main point of contact for the GCM? *

Additional information

Additional information

Please provide three thought leadership samples related to the specialty service offering area (published articles, webinars, marketing collateral, project deliverables, etc.). You can attach files or include links to landing pages on your website where the content resides. *

Please provide any data for the specialty service offering practice that demonstrates customer satisfaction or the quality of work performed (Customer testimonials, Net Promoter scores or other survey data). **May attach files or include links to your website.**

Please click on the blank space in the upload box to upload more files

Drag a file here to upload (.PDF/.DOC/.DOCX/.PNG/.JPG/.JPEG/.WEBP)

Upload

Provider commitment

By completing this application, I acknowledge that as a Provider within the context of the GCM, my firm:

- a) has the capacity and ability to serve clients when approached in the same manner as our own clients;
- b) will develop and share thought leadership and best practices with member firms; and
- c) will conduct outreach to member firms to help identify and generate service opportunities.

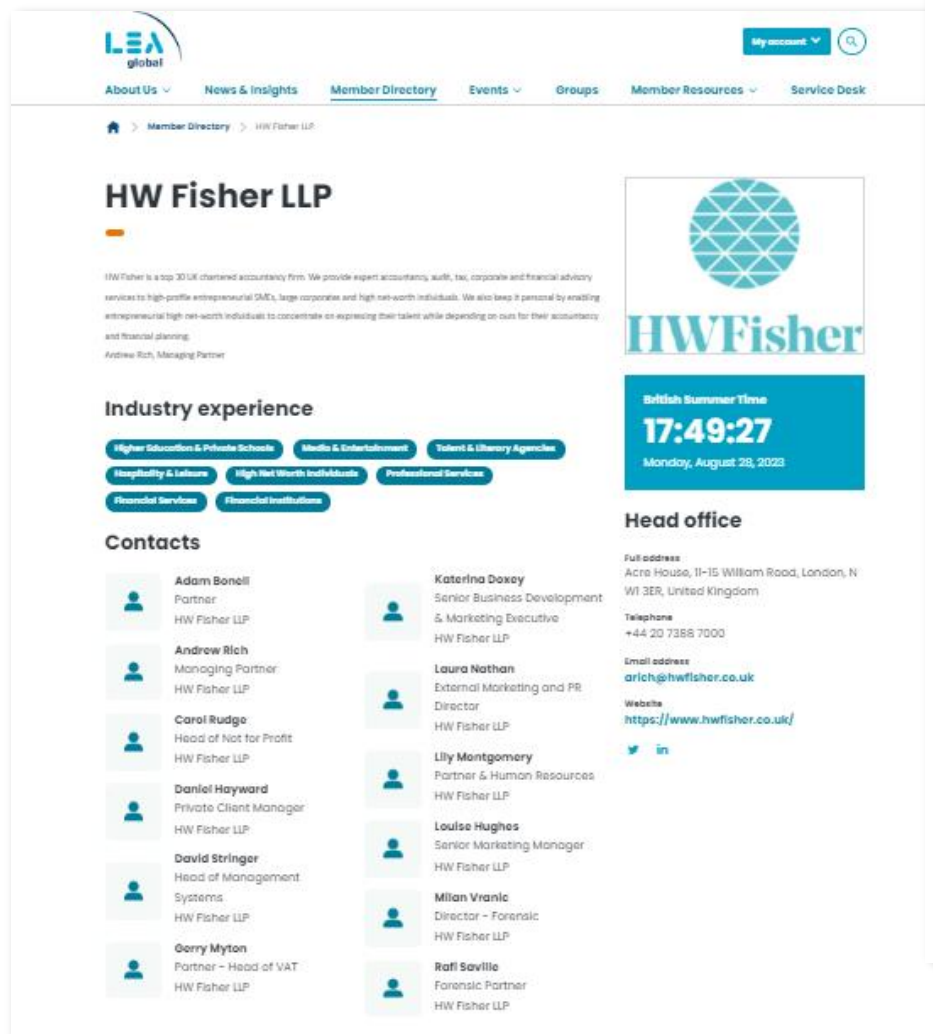
☐ I confirm I have read the GCM Guidelines and Expectations *

Service Provider Submission Example

Contract Compliance

Name of the specialty service offering	Describe the specialty service offering	What aspect of this service do you consider unique or specialized? (industry focus, emerging area, etc.)	How many engagements have been performed in this area over the past three years?	How many resources do you have dedicated to this service offering?
Contract Compliance	Our Contract Compliance service line helps businesses ensure that they derive full value out of their key supplier and third-party relationships. It provides assurance and transparency over your extended enterprise, ensuring business continuity, as well as recovering money and lost profits from business partners. The goal of HW Fisher's Contract Compliance service line is to help businesses protect themselves from operational, financial and legal risks, as well as increasing their profitability by maximizing the efficiency and compliance of their contractual arrangements.	By leveraging our forensic skillset and approach, we offer a unique service which goes beyond the traditional contract review and analysis and can be tailored to review any supplier and third-party relationship. We deliver measurable financial results as well as operational improvements by providing retrospective reviews of performance of suppliers and their contracts and real-time assurance by performing ongoing reviews of active relationships.	10+	5+

GCM Approved Provider Profile



The screenshot shows the LEA Global website with the HW Fisher LLP profile. The profile includes a company description, industry experience, and a list of contacts.

HW Fisher LLP

HW Fisher is a top 20 UK chartered accountancy firm. We provide expert accountancy, audit, tax, corporate and financial advisory services to high-profile entrepreneurial SMEs, large corporate and high net-worth individuals. We also keep it personal by enabling entrepreneurial high net-worth individuals to concentrate on expressing their talent while depending on ours for their accountancy and financial planning.

Andrew Rich, Managing Partner

Industry experience

- Higher Education & Private Schools
- Media & Entertainment
- Talent & Literary Agencies
- Hospitality & Leisure
- High Net Worth Individuals
- Professional Services
- Financial Services
- Financial Institutions

Contacts

Name	Role	Company
Adam Bonelli	Partner	HW Fisher LLP
Andrew Rich	Managing Partner	HW Fisher LLP
Carol Rudge	Head of Not for Profit	HW Fisher LLP
Daniel Hayward	Private Client Manager	HW Fisher LLP
David Stringer	Head of Management Systems	HW Fisher LLP
Gerry Myton	Partner - Head of VAT	HW Fisher LLP
Katerina Doxey	Senior Business Development & Marketing Executive	HW Fisher LLP
Laura Nathan	External Marketing and PR Director	HW Fisher LLP
Lily Montgomery	Partner & Human Resources	HW Fisher LLP
Louise Hughes	Senior Marketing Manager	HW Fisher LLP
Milan Vranic	Director - Forensic	HW Fisher LLP
Raff Saville	Forensic Partner	HW Fisher LLP

Global Consulting Marketplace

Financial Advisory Services

Contract Compliance

Contract Compliance

Service Overview

HW Fisher Contract Compliance is a professional service line that helps businesses ensure that they derive full value out of their key supplier and third-party relationships. It provides assurance and transparency over your extended enterprise, ensuring business continuity, as well as recovering money and lost profits from business partners.

By leveraging our forensic skillset and approach, HW Fisher Contract Compliance offers a unique service which goes beyond the traditional contract review and analysis and can be tailored to review any supplier and third-party relationship. We deliver measurable financial results as well as operational improvements by providing retrospective reviews of performance of suppliers and their contracts, real-time assurance by performing ongoing reviews of active relationships (which may be up for renewal), as well as prospective benefits related to cutting costs and improving the quality of procurement and contracting. The service includes a thorough review of the contracts and compliance status of third parties, as well as monitoring of their compliance over time. This is important because third party and supplier relationships can carry specific risks that can be different than a company's internal operations and require a tailored approach to mitigate and address them.

Additionally, the Contract Compliance service line can be tailored to the specific needs of a client and the industry they operate in. For example, in a heavily regulated industry such as pharmaceuticals or oil & gas, the service might include a review of the supplier's compliance with industry and/or country specific regulations.

Industry Focus

Energy, Oil & Gas & Natural Resources, Pharmaceutical

Team and Qualifications

Number of engagements performed over the past three years: 10+
Number of resources dedicated to this service: 5+

Thought Leadership

- Contract Compliance



Milan Vranic
Director - Contract Compliance

Telephone
020 7388 7000

Email address
mvranic@hwfisher.co.uk

[View biography](#)

[Find out more](#)

Languages spoken

English




GCM Champion(s)

Milan Vranic

Telephone
020 7388 7000

Email address
mvranic@hwfisher.co.uk

Service Provider Application Timeline

		
Submission Deadlines	Applications Reviewed By	Notification to Members By
<ul style="list-style-type: none">• Qtr. 4: Oct. 31	<ul style="list-style-type: none">• Qtr. 4: Nov. 30	<ul style="list-style-type: none">• Qtr. 4: Dec. 15
<ul style="list-style-type: none">• Qtr. 1: Jan. 31	<ul style="list-style-type: none">• Qtr. 1: Feb. 29	<ul style="list-style-type: none">• Qtr. 1: Mar. 15
<ul style="list-style-type: none">• Qtr. 2: Apr. 30	<ul style="list-style-type: none">• Qtr. 2: May 31	<ul style="list-style-type: none">• Qtr. 2: June 15
<ul style="list-style-type: none">• Qtr. 3: July 31	<ul style="list-style-type: none">• Qtr. 3: Aug. 31	<ul style="list-style-type: none">• Qtr. 3: Sept. 15

Applications are reviewed and approved on a quarterly basis.

How You Can Help Make the GCM Successful

- **Identify a GCM champion** within your firm to help drive usage
- **Collaborate** with a Service Provider to serve your clients' needs when you don't have the capability or bandwidth
- **Broaden your reach** and identify opportunities to provide services to your clients that you don't currently offer
- **Actively market** your service offerings if you are an Approved Provider
- **Apply** to become an Approved Provider if you offer a unique or specialized service

Benefits to You and Your Firm

- **Extend** client relationships
- **Position** your firm as a one-stop resource
- **Generate** additional revenue
- **Develop** your people
- **Serve** clients confidently

