LEA Global

Understanding and Responding to IRS and State Tax Penalties

October 19, 2023



Rising Star Association



Welcome – This Webinar Will Begin Momentarily Housekeeping Items

- This webinar will be recorded.
- The link to the recording and PowerPoint will be posted on the Events registration page on LEA's member portal post webinar. An email will also be sent to today's attendees with this information.
- Please use the chat box to share comments or questions.
- This webinar is eligible for 1 Continuing Professional Education (CPE) credit.
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- You will receive an email asking you to complete an evaluation of this webinar. Please take time to complete this as your input is valuable when planning for future webinars.



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- Peter Stathopoulos, Esq.
- Chris Stephens, Esq.
- Luke Smith, Esq.

Agenda

- IRS Penalty Assessment Procedures
- IRS Penalty Appeal Procedures
- State Dept of Revenue (DOR) Assessment Procedures
- State DOR Penalty Protest/Appeal Procedures
- Reasonable Cause Defenses *in penalty cases*
- Questions

IRS Penalty Assessment Procedure

IRS Pre-assessment Procedures

Proposed Penalty Notice

• Notice CG972 – Form W-2/Form 1099 Penalties

Proposed on Examination Report

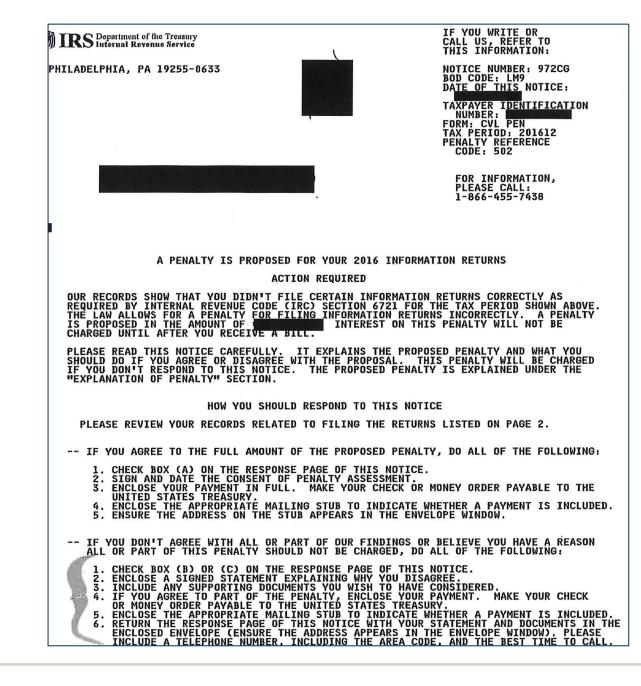
• Form 4549 – Proposed Tax Examination Changes

> Correspondence, Office, or Field Examinations (Audits)

The IRS Process in Responding to Non-assertion Requests

- IRS reviews the request
- Considers the basis for non-assertion/abatement using all information provided and
- Issues a decision
- Guidance for IRS employees on how to evaluate requests for non-assertion/abatement is found in the IRM part 20

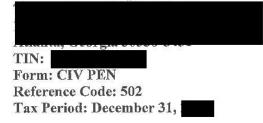
Notice 972CG – Proposed Information Return Penalty



Response to IRS Notice 972CG

Department of the Treasury Internal Revenue Service Philadelphia, PA 19255-0633

Re: Notice 972CG Response (Request for Penalty Abatement)



Dear Sir/Madam:

On behalf of **Taxpayer**"), we are responding to your Notice 972CG dated October 15, 2018 (attached hereto as **"Enclosure 1**"). Notice 972CG assesses a proposed penalty of \$37,180 for missing or incorrect taxpayer identification numbers (**"TINs**").

We respectfully disagree with the penalty proposed in Notice 972CG. The taxpayer has reasonable cause for the missing or incorrect TINs as explained below. As such, we respectfully request that the penalty be abated, in totality. Should the IRS not be inclined to grant the requests contained in this protest letter, we respectfully request the opportunity to discuss this matter in person at a conference with an Appeals Officer in the Appeals Office in Atlanta, Georgia.

I. STATEMENT OF FACTS AND PROCEDURAL HISTORY

A. Company Facts

The corporate accounting department that oversees accounting, financial reporting, and tax compliance is a relatively small office consisting of three people. In 2016, the Form 1099 compliance responsibilities were overseen by an individual who had the requisite

IRS Determination – Notice 972 CG Case – Successful Resolution

IRS Department of the Treasury Internal Revenue Service

PHILADELPHIA PA 19255-0633

In reply refer to: 0584955303 Apr. 09, 2019 LTR 1948C C3 201612 13 X Input Op: 0584955303 00010504 BODC: LM

JAMES PICKETT 3300 RIVERWOOD PKWY SE STE 700 ATLANTA GA 30339

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MANNA

Taxpayer identification number: Taxpayer identification number: Dec. 31, 2016 Tax period: Dec. 31, 2016 Types of information returns: 1099-MISC

Number of returns filed: Number of returns penalized:

Dear Taxpayer:

Thank you for the inquiry dated Dec. 07, 2018.

On Dct. 15, 2018, we sent you a penalty notice for filing your information returns with missing or incorrect taxpayer identification numbers.

We considered your explanation regarding the penalty for not filing the information returns listed above as required. We determined that you showed reasonable cause and we won't charge the penalty of \$37,180.00. Responding to Proposed Examination (Audit) Penalties

- The Form 4549
- Penalty Non-assertion Memorandum to Revenue Agent or Examiner
- Corrected Form 4549 Example

Form 4549 – Proposed Penalties

Form 4549-A Department of the Treesury-Internal Revenue Service Income Tax Examination Changes (Rev. March 2013) (Unagreed and Excepted Agreed)					Page of	
Name of Taxpaver		Taxpayer Identification Number		Return Form No.: 1040		
17. Penalties/ Code Sections		Period End	Period B	ind	Period End	
a. Accuracy-IRC 6562		90,371.20				
b.						
c.						
d			5			
e.						
f						
g.		1				
ħ.				1		
Ĺ.						
	1					
k.						
m.						
n.						
18. Total Penalities		90,371.20				
10. FOLD FAHRINGS						
Underpayment attributable to negligence: (1981-1987) A tax addition of 50 percent of the interest due on the underpayment will accrue until it is paid or assessed.						
Underpayment attributable to fraud: (7981-1987) A tax addition of 50 percent of the interest due on the underpayment will accrue until it is paid or assessed.						
Underpayment attributable to Tax Motivated Transactions (interest will accrue and be assessed at 120% of underpaym rate in accordance with IRC 6621(c).	'TMT). nent	0.00		- 820.616		
19. Summary of Taxes, Penalties and Interest:			1000000	0.000.000		
a. Balance due or (Overpayment) Taxes - (Line 16, Page 1)		451,856.00				
b. Penalties (Line 18) - computed to 07/31/2018		90,371.20			1.	
c. Interest (IRC § 6601) - computed to C8/30/2018	0.0	54,508.39				
	T underpayment)	0.00				
e. Amount due or refund - (sum of Lines a, b, c and d)	10 08 1 100 C	596,735.59				

Other information;

Penalty Non-assertion Memorandum to IRS

Memorandum

To:

Internal Revenue Agent SB/SE Group 1

From: James M. Pickett, CPA Power of Attorney

Subject: Response to Tax Years 2014, 2015 Forms 4549 (RAR) - Penalties

In RARs at W/P 300-2.1 you state "The Government is warranted to impose both the Substantial Understatement and Negligence Penalties in circumstances where <u>non-deductible "passive" losses</u> were improperly characterized as <u>"non-passive" losses</u> on the filed 1040s."

IRM 20.1.5.2.3.1 in addressing the assertion of penalties under IRC Section 6662 provides for a "no stacking" provision. At para 3 it states in pertinent part "If a portion of the underpayment of tax shown on a return is attributable to both negligence and a substantial understatement, the accuracy-related penalty would apply only once at the 20 percent rate to this portion of the underpayment. The examiner should assert the penalty that is most strongly supported by the facts and circumstances and write up the other as an alternative penalty position."

Your report cites the assertion of both substantial understatement and negligence and fails to assert one of the two penalties as a primary position. Most of the language in your penalty workpaper appears related to the substantial understatement penalty.

With respect to the substantial understatement penalty at IRC Section 6662(b)(2), this penalty is not applicable if there was substantial authority for the tax treatment of the item(s) in question per IRC Sec. 6662(d)(2)(B)(i). Our position is that on all the material adjustments on the RAR, the taxpayer had substantial authority.

The taxpayer clearly had substantial authority for the tax return positions taken per Treas. Reg. Sec. 1.469-5T as well as substantial authority for the records reconstruction to include the case precedent established in *Cohan v. Comm.*, 39 F.2d 540 and the provisions at Treas. Reg. Sec. 1.469-5T(f)(4).

Form 4549 – Penalties Removed

Form 4549-A Income Tax Examination Changes (Rev. March 2013) (Unagreed and Excepted Agreed)			Page of	
ne of Taxpayer Taxpayer Identification Number		Number Return	Return Form No.: 1040	
17. Penalijes/ Code Sections	Period End 12/31/2014	Period End 12/31/2015	Period End	
a.				
b.				
c.				
d.				
e.				
f.				
g.				
h.				
L.				
lus.				
k.				
le la				
m.				
n.				
18. Total Penalties				
Underpayment attributable to negligence: (1981-1967) A tax addition of 50 percent of the interest due on the underpayment will accrue until it is paid or assessed.				
Underpayment attributable to fraud: (1981-1987) A tax addition of 50 percent of the interest due on the underpayment will accrue until it is paid or assessed.				
Underpayment attributable to Tax Motivated Transactions (TMT). Interest will accrue and be assessed at 120% of underpayment rate in accordance with IRC 6621(c).	0.00	0.0 0		
19. Summary of Taxes, Penalties and Interest:				
a. Balance due or (Overpayment) Taxes - (Line 16, Page 1)	168,161.00	451,856.00		
b. Penalties (Line 18) - computed to 03/21/2019				
 c. Interest (IRC § 6601) - computed to 04/20/2019 	30,065.87	64,604.99		
d. TMT Interest - computed to 04/20/2019 (on TMT underpa	A DATION OF A DATE OF A DA	0.00		
e. Amount due or refund - (sum of Lines a, b, c and d)	198,226.87	516,660.99	25.53.20	

Other Information:

Result From Memorandum to IRS

Total Proposed Penalties

- 2014 \$ 33,632
- 2015 \$ 90,371

Penalties after Memorandum to IRS Revenue Agent

- 2014 \$ 0
- 2015 \$ 0

IRS Post-assessment Procedures

Two Basic Penalty Case Categories

• Summary Assessments by Service Center

or

• Taxpayer Failed to Respond to Proposed Penalty Notice

Failure to File & Failure to Pay Penalties

IRC Sec 6651(a) – Forms 1040, 1120

Failure to File - 5% per month of tax due – not exceeding 25% of tax due (aggregated with Failure to Pay)

Failure to Pay - 0.5% per month of tax due – not exceeding
 25% of tax due (aggregated with Failure to File)

Penalty Notice – Failure to File/Pay



Department of the Treasury Internal Revenue Service Cincinnati OH 45999-0039



Notice	CP161	
Tax period	December 31, 2015	
Notice date	November 20, 2017	
Employer ID number		
To contact us	Phone 1-800-829-0115	
Page 1 of 5		

You have unpaid taxes for December 31, 2015

Amount due: \$

Our records show you have unpaid taxes for the tax period ending on December 31, 2015 (Form 8804).

Billing Summary

Tax you owed	
Payments you made	0.00
Failure-to-file penalty	841,736.47
Failure-to-pay penalty	374,105.10
Failure to pay proper estimated tax penalty	38,345.00
Interest charges	
Amount due by December 6, 2017	

Penalty Abatement Requests

• If the penalty hasn't been paid or was paid within the past two years, a written request to the IRS requesting penalty abatement can be made.

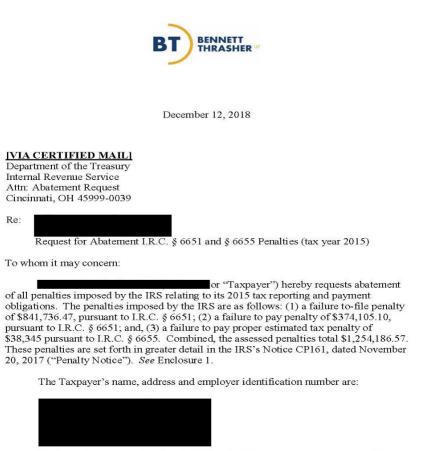
 The IRS will abate penalties if the taxpayer can establish a <u>reasonable</u> <u>cause</u> for the tax compliance failure.

 The IRS will abate penalties if the taxpayer can establish the IRS was erroneous in its assessment.

Reasonable Cause – IRM 20.1.1.3.2

- > 20.1.1.3.2.2 Ordinary Business Care and Prudence
 - Death, Serious Illness, or Unavoidable Absence
 - Fire, Casualty, Natural Disaster, or Other Disturbance-Reasonable Cause
 - Unable to Obtain Records
 - <u>Mistake Was Made</u>
 - <u>Erroneous Advice or Reliance</u>
 - Ignorance of the Law
 - <u>Forgetfulness</u>

Penalty Notices – Response to IRS



Per the instructions in the Penalty Notice, the Taxpayer can submit a signed statement with supporting documentation identifying which penalties it would like the IRS to reconsider and explaining why such penalties should be abated. In accordance with the Penalty Notice, **the state of the s**

I. SUMMARY OF THE ARGUMENT

In support of its protest, the Taxpayer relies primarily on the following:

BETTER TOGETHER

A Limited Liability Partnership of Certified Public Accountants & Consultants Riverwood 200 2300 Riverwood Parkway Suite 700 Atlanta, GA 30339 phone 770.396.2200 fax 770.390.0394

www.btcpa.net

First Time Abatement (FTA) – FTF/FTP Penalties

- Not applicable to information return penalties
- Compliance history 3-year look back
 - > FTA CANNOT be saved for future use!

IRS Penalty Appeal Procedures

Penalty Notices – Service Center Appeals

File within 60-days of denial of abatement request

• Currently, the IRS is not enforcing the 60-day filing deadline

Letter format

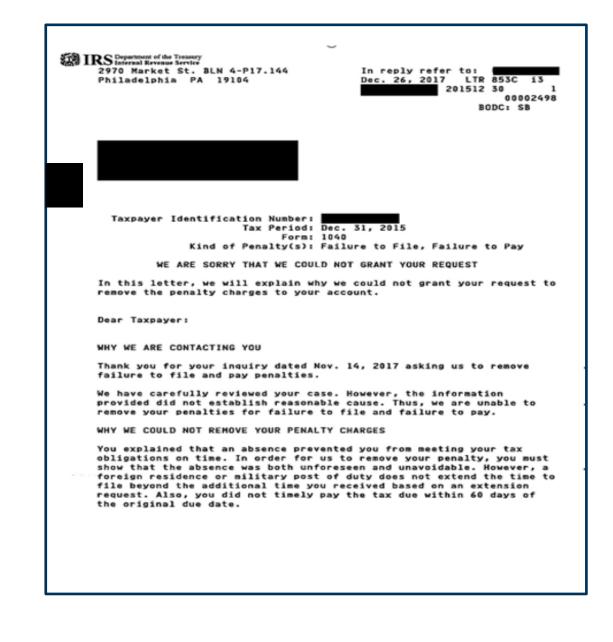
- IRS Publication 5
- A well written abatement request can form the basis for the appeal

Telephone Hearing with Appeals Officer

- make an oral argument summarizing key points
- can provide additional info to clarify
 - new factual information may result in appeal being sent back to originating office for consideration

Hazards of Litigation Settlement is possible with IRS Appeals

Service Center Appeals Coordinator Letter 853 Abatement Denial and Appeals Rights



Preparing an Appeal – Extract from Letter 853C

whether you had reasonable cause.

WHAT TO DO IF YOU DISAGREE

If you have additional information and want your case to receive further consideration by the Office of Appeals, please provide a detailed written statement of the disputed issues, along with supporting documentation, to the Service Center Appeals Coordinator within 60 days from the date of this letter. It should include:

- 1. Your name and address;
- 2. Your social security number;
- 3. A statement that you want to appeal the findings;
- A statement of facts supporting your position on the issues you are appealing;
- If possible, a statement outlining the law or other authority on which you rely;
- 6. A copy of your original request, if available; and
- 7. A copy of this letter.

The statement of facts, in 4 above, should be detailed and complete, including specific dates, names, amounts, and locations. You must declare the statement true under penalties of perjury. You may do this by adding to your statement the following signed declaration:

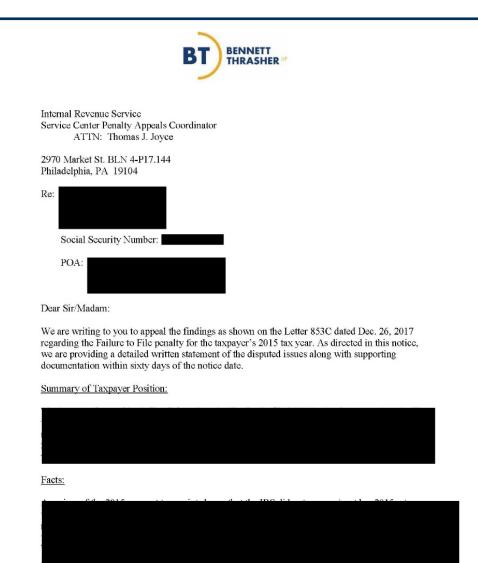
"Under penalties of perjury, I declare that the facts presented in my written protest, which are set out in the accompanying statement of facts, schedules, and other statements are, to the best of my knowledge and belief, true, correct, and complete."

If your authorized representative sends us the protest for you, he or she may substitute a declaration stating that he or she prepared the statement and accompanying documents and whether he or she knows that the statement and accompanying documents are true and correct.

Please address your response to:

Internal Revenue Service Service Center Penalty Appeals Coordinator

Response to Letter 853C – Successful in Appeals



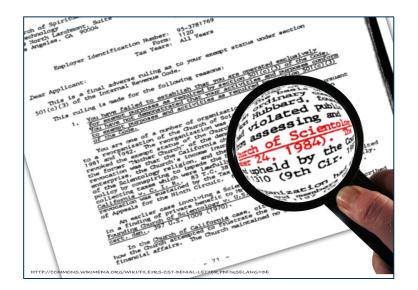
Subsequent to the timely filing of the return, the IRS asserted a failure to file penalty of \$67,460. This penalty was disputed on our letter dated November 14, 2017 (Enclosure 1). Our request to

Examination Appeals

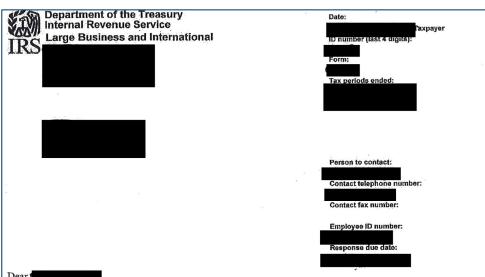
If Unagreed:

- Written Protest in accordance with IRS Publication 5
 - Respond within 30-days of Final Report with
 - Letter 950 (or similar letter)
 - Letter 950 commonly known as a "30-day letter"

Fast Track Settlement – Field Examinations Only



Letter 950 - the "30-day" Letter



Dear

I have enclosed an examination report and two copies of an agreement form showing proposed changes to your tax for the periods above. Review the report, and tell us whether you agree or disagree with the changes by the response due date above. If you have an interest in any partnerships, S corporations, trusts, etc., this report may not reflect examinations of those entities. Changes to those accounts could also affect your tax.

If you agree with the proposed changes in the report

- 1. Sign and date one copy of the agreement form and keep the other copy for your records. If you filed a joint return, both spouses must sign for the case to be fully agreed.
- 2. Include payment for the full amount you owe (if the report shows you owe additional tax) to limit penalty and interest charges to your account. Make your check or money order payable to the United States Treasury.
- 3. Return the signed and dated agreement form with your payment in the enclosed envelope by the response due date.

If you agree, but can't pay the full amount you owe

Pay as much as you can, and sign, date, and return one copy of the agreement form, as explained above. We explain payment options in the enclosed Publication 3498, The Examination Process. You can also find more information regarding payment options by visiting Tax Topic 202 at www.irs.gov/taxtopics/tc202.html and www.irs.gov/payments.

If you don't enclose full payment for the additional tax, interest, and penalties, we'll bill you for the unpaid amounts. If you are a C Corporation, the law requires us to charge an interest rate 2% higher than the standard rate on underpayments of \$100,000 or more (Section 6621(c) of the Internal Revenue Code).

> Letter 950 (Rev. 4-2017) Catalog Number 40390D

State Department of Revenue (DOR) Assessment Procedures

State Assessment Procedures

Typically begins with a proposed assessment

- Proposed assessments usually have an option to appeal informally within the DOR
- Often has a 30- or 60-day time limit to respond

Next an official assessment is usually issued

• Appealing an official assessment is often more formal and may require representation by a licensed attorney within the state

States can assess tax, penalties, and/or interest at any of these stages. Appeal procedures are usually similar whether tax, penalties, or interest is being assessed.

State DOR Penalty Protest/Appeal Procedures

State Penalty Appeals

- Most states have an exception that penalties will not be imposed if reasonable cause for the taxpayer's error exists
- When appealing penalties it's important to build the case establishing reasonable cause, ideally based on case law from that state
- Some states have a first-time abatement, but many do not.

State Penalty Appeals

- Typically, penalties may be abated but interest cannot
- Usually, the only time you can abate interest is if the underlying tax appeal is successful
- However, some states allow an interest abatement if you can establish that the interest accrued as a result of a delay on the part of the DOR

Reasonable Cause Defenses

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Reasonable Cause Defenses

Fact Pattern

- The <u>story</u> is key
- Requires client engagement

Legal Argument

- Provides defense for fact pattern
- Supplements story

Reasonable Cause – IRM 20.1.1.3.2

> 20.1.1.3.2.2 Ordinary Business Care and Prudence

- Death, Serious Illness, or Unavoidable Absence
- <u>Fire, Casualty, Natural Disaster, or Other Disturbance-</u> <u>Reasonable Cause</u>
- Unable to Obtain Records
- <u>Mistake Was Made</u>
- Erroneous Advice or Reliance
- Ignorance of the Law
- Forgetfulness

Reasonable Cause Example

Failure to Timely File Information Returns

- Taxpayer has historically timely e-filed information returns
- Taxpayer used a nationally-known third party accounting software provider
- Third party accounting software provider partnered with an IRS-approved e-File provider to submit information returns
- Taxpayer received confirmation from the IRS-approved e-File provider that all information returns were successfully and timely e-filed to the IRS

