

Agenda

- Welcome and Introductions
 - Please display your name and firm name on Zoom
 - Raise your hand if this is your first LEA L&D Collaboration Group call!
- Top L&D Strategic Initiatives and Goals for 2026
 - Sharing initiatives taking place at Anders, Kerkering, Barberio & Co., KLR, Clark Nuber
 - Open discussion we want to hear from you!
- LEA Updates

Anders

- 2026 Talent Theme -
 - Retention with Intention: Investing in People, Inspiring Longevity

Anders

Career Growth and Development Focus Area

 Foster employee success by providing coaching, continuous learning opportunities, and clearly defined career pathways that support skill building, professional growth, and long-term engagement.

Initiatives:

- Implement Quantum Workforce Growth Module to bring together competencies, behavioral expectations, and performance, into one system.
- Increase transparency and understanding of career progression by clarifying the promotion process and internal mobility pathways.
- Develop and launch QAS Self-Study courses internally and externally
- Implement a skills inventory and process for validating employee skills

Anders

Leadership Development Focus Area

 Design and implement a comprehensive leadership development program that enhances skills in engagement, adaptability, and accountability, incorporating tailored training, mentorship opportunities, and measurable leadership KPIs. Achieve 90% participation among current and emerging leaders in leadership development training programs and improve manager effectiveness ratings by 2% in employee engagement surveys by the end of 2026.

Initiatives:

- Expand and relaunch high potential leader development program for all interested Managers and Senior Managers
- Clarify Path to Partner process

Kerkering Barberio 2026 Initiatives

- Staff Learning Plans
- Career Training Program
 - KB Acceleration Academy
 - Cohort 1 Year 2
 - Cohort 2 year 1
 - Business Development L&L Series
 - Firm's Business Acumen L&L Series
- Level Up Program(s)
 - General Tax Updates
 - 1040 Intern Program

Are these tied to significant firm goals where L&D plays a key role?

- Yes, L&D creates, coordinates and implements based on established L&D goals.
- L&D and Team Leaders established needs/wants and goals for L&D when first started.
 - More Standardization and/or Processes; firmwide and within the team
 - Collaboration; share resources
 - Align tools to improve L&D
 - Provide Tools Needed
 - Positive Onboarding Experience
 - Career Development/Path
 - Accountability
- The Firms Vision & Mission aligns with the L&D Mission.

Staff Learning Plans

Goals of Updating Learning Plans:

- Elevate the <u>new hire</u> experience
- Right-size training to maximize efficiency
- Clarify development paths and expectations
- Empower staff with <u>structure</u> and oversight
- Enhance visibility into <u>onboarding ROI</u>
- Strengthen our internal <u>talent pipeline</u>
- Improve hiring precision and <u>fit</u>
- Attract <u>top-tier candidates</u> with a <u>clear</u> <u>path to grow</u>



Career Training Program

For Staff to In-Charge

"KB Acceleration Academy"

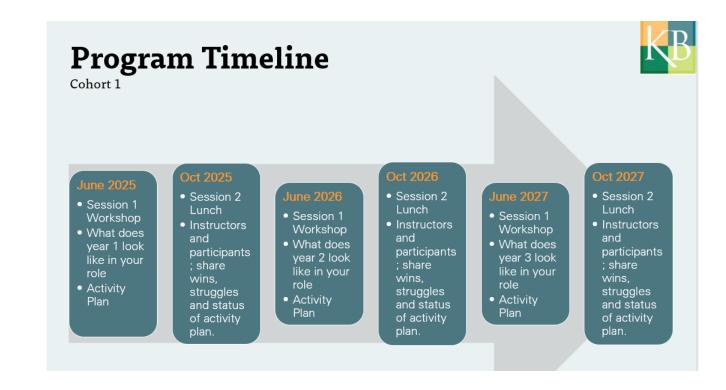
This Program is designed to accelerate professional growth by providing <u>clear guidelines</u>, <u>expectations</u>, and ongoing <u>learning opportunities</u> throughout the <u>first three years</u> of an employee's career.

Program Goals & Benefits:

- Deep Understanding of Responsibilities
- Enhanced Cross-Departmental Engagement
- Fostering a "One-Firm" Culture
- Preparation for Career Advancement

Topics Presented by Upper Levels:

- Differentiating Factors of our Firm
- Cross Team Departments/Collaboration
- Professional Etiquette Panel Discussion
- Business Acumen
- Appraisals, Bonuses, Career Path
- Career Expectations; Hours, Managing & Planning for the year, and receiving Feedback as Fuel
- Obtaining your CPA, EA, KB Offerings



Level Up Program(s)

What is the Level Up Program? What are we trying to accomplish?

Onboarding Process to be Successful Faster:

Chunked Down Learning

Hands-on Training

Buddy support to foster progress

Practice through repetition

Making new staff and interns billable faster

Goal: To develop a training process and tools that foster a positive onboarding experience, resulting in happy, high performing, and long-term employees.

Bonus Outcomes:

- Buddies' confidence and knowledge improves.
- Ready made training materials.
 - Software's Manual
 - Level Up Guidebook

General Tax Level Up Program for Completing a Business Return:

2026 Continue to Evolve the program based on what we learned in 2025.

Level 1 – Initial Setup

Level 2 – Equity Tie-Out

Level 3 - Core Preparation "Meat of the Return"

Level 4 – FTJE's & CCH Tax Software Porting

Level 5 – Tax Specific Workpaper & Finalization of Return

1040 Intern Program in 2026

- Adopting the Chunked down level up approach to completing 1040's.
- Creating ready made content for future years.

KLR Initiatives

- Continue with Suffolk Leadership program
- Review and update role expectations to find common bullets across departments
- Develop plan for spot bonus and annual bonus program thinking will relate to firm strategic goals and/or values
- Build new training courses including Running and Efficient meeting, Networking 101; Conducting Effective Interviews; Excellent Client Service; Brand Yourself; Train the Trainer
- Expand Leadership Development Program

Clark Nuber's 2026 L&D Projects

- Develop learning paths around our core competencies for all staff.
- Implement Conferences i/o
- Continue to increase our offerings for our non-technical staff. Will be rolling out LinkedIn Learning for operations staff. Need to develop learning paths —such a large amount of content.
- Relaunching our Leadership Development Institute after a two year break. Refreshed content.
- Educate and enforce NASBA Registry requirements with SMEs and trainers.

What are key L&D initiatives planned for 2026 at your firms?

LEA Updates

Thank you!

Looking forward to hearing more about these initiatives during Collaboration Group calls in 2026!

