#### LEA Global

# GCM Consulting Offering: Virtual CFO

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**Rising Star Association** 



### About Anders CPAs + Advisors

### • Established 1965 in St. Louis, MO

• LEA Member since 2008

### • 400+ Team Members and \$69MM Revenue

- Accounting Today #78 Firm
- 3<sup>rd</sup> Fastest Growing Top 100 Firm under \$100MM (35% YOY)

#### What differentiates you from other firms

- Our Leadership Innovative and Disruptor Mindset
- Big Firm Abilities/Small Firm Mentality



## About Virtual CFO



- Who We Are: Financial Business Guides
- Client Benefits: Financial Clarity and Real-Time Decision Making
- Types of Engagements: Long-Term Strategic Partnerships
- Target Market: \$1MM-\$50MM Scaling Businesses with an Opened-Minded & Tech-Enabled Leadership Team

About Our Team & Capabilities

70+ Dedicated Team Members



- 20yrs of Firm Experience Delivering VCFO Services
- Serving 200+ Clients on a Weekly/Monthly Basis
- Specialties
  - Service Based Business (Digital Agencies, Consultants, Physicians, Lawyers)
  - E-Commerce/Online Retail
  - Trucking
  - Cannabis
  - Industry Agnostic!
    - Multi-Location/Multi-Company Businesses

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### How To Identify A Client Need

#### • Tax, Audit, or CAS Clients that are:

- In heavy growth mode
- Struggling to be profitable
- Experiencing poor cashflow
- Need to get a better grip on their business
- Looking to transition or exit in a couple of years



#### **Contact Information**





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