

LEA Global

GCM Consulting Offering: CMMC Readiness Service

Asif Charania, Partner, Keiter



Rising Star Association



INTERNATIONAL ACCOUNTING BULLETIN



About Keiter



- \$39M Revenues: 21 Partners, 185 employees, 1 office
- 45 years in business
 - Located in Richmond, VA
 - All organic growth
- CMMC Registered Practitioner Organization (RPO)
 - Scott McAuliffe, Partner, became CMMC Registered Practitioner in 2021
 - 25+ years of experience consulting on the major IT frameworks such as NIST SP 800-171, NIST SP 800-53, & CIS





About CMMC Readiness Services

- CMMC Overview

- DoD regulation requiring all DoD contractors (primes and subs) to have successfully completed a CMMC audit to be awarded DoD contract
- Still in rulemaking phase – latest thought will go into effect in mid-2024
- CMMC framework follows NIST SIP 800-171

- CMMC Readiness Services

- System scoping and CMMC Gap Analysis, including recommendations
- Prepare System Security Plan (SSP) and other policies and procedures

- Client Benefits

- Improve cybersecurity controls, processes, and systems
- Get client ready for CMMC assessment



About Our Team & Capabilities

- Risk Advisory Services Team

- 4 full time staff plus technical assistance from our network administrator
- Started practice in 2003

- Service Areas

- Internal Audit Outsourcing/Cosourcing
- Sarbanes-Oxley Assistance
- SOC Reports
- Cybersecurity Services
 - Cybersecurity assessment (various frameworks), social engineering, pen testing

- Industries

- Technology, financial services, gov't contractors

How To Identify A Client Need



- Clients that have DoD contracts (prime or sub) or are considering bidding on a DoD contract (prime or sub)
- There are very few exceptions for prime and subcontractors that don't need to comply with the rule
 - Only current exception relates to contracts to provide Commercially Available Off-the-Shelf (COTS) products



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