LEA Global

GCM Consulting Offering: Virtual Security Operation Center (vSOC)

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Rising Star Association
2022 WINNER
INTERNATIONAL ACCOUNTING BULLETIN

About Marcum Technology LLC

- 120 Team Members
- 22 Years in business
- Marcum Technology is a technology focused organization that does not operate within the confines of a typical accounting firm model. We are a separate company that focuses on helping organizations derive value from technology while managing risk and maximizing profitability.

About vSOC

- Virtual Security Operation Center

- Managed Cybersecurity

  - Managed Detect and Response (MDR)
  - Endpoint Detect and Response (EDR)
  - Combined MDR & EDR – XDR
  - 24/7 Network and Dark Web Monitoring
  - Log Aggregation and Correlation (SIEM)
  - External Vulnerability Scans monthly and on-demand
  - Quarterly Security Review

- Any organization

  - Higher value in the small to mid-market

- Improved Security, Faster Incident Identification and Remediation

About Our Team & Capabilities

- 18 Dedicated Resources
- Number of engagements performed: 468
- This solution is industry agnostic
  - Log files are standardized across all vendors
  - Network
  - Servers
  - Workstation
  - Firewalls
  - Switches
  - Etc.…

How To Identify A Client Need

- ## How do members listen for potential opportunities?
  - Ask clients how they know if they had a breach

- ## What do you need to look for?
  - Smaller and mid-market organizations usually do not have these types of services internally as they are expensive.
  - Security Monitoring is not synonymous with Managed Services

- ## Trigger events
  - Do you get a lot of phishing emails?

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